

GLC Innovation Accelerator – Innovation Ecosystem Manager

Summary of Role
<p>This role bridges research, innovation, and business to drive the commercialization of groundbreaking technologies. He/she is responsible for fostering collaboration between Technology Transfer Offices (TTOs), startups, and key stakeholders to commercialize research and accelerate deep tech innovation. The role involves managing partnerships, coordinating incubation programmes, scouting technologies, and supporting the development of startups. It requires strategic engagement with researchers, industry players, and investors to build sustainable innovation ecosystems and ensure measurable outcomes. Success hinges on expertise in technology transfer, stakeholder management, and programme execution.</p>
Job Responsibilities
<p>Innovation Ecosystem Liaison – TTOs and Deep Tech Incubation</p> <ol style="list-style-type: none"> 1. Relationship Management <ul style="list-style-type: none"> - Build and maintain partnerships with Technology Transfer Offices (TTOs), researchers, and innovation stakeholders. - Act as the primary point of contact between startups, investors, corporates, and academia. 2. Technology Transfer and Commercialization <ul style="list-style-type: none"> - Identify promising technologies from TTOs for commercialization or startup creation. - Guide researchers through IP protection, licensing, and market entry strategies. 3. Incubation Programme Management <ul style="list-style-type: none"> - Design and oversee deep tech incubation initiatives, ensuring startups receive mentorship, funding, and resources. - Monitor startup progress and ensure programme objectives are met. 4. Ecosystem Building <ul style="list-style-type: none"> - Foster collaboration between academia, government, startups, and private sector players. - Organize events, workshops, and forums to strengthen the innovation ecosystem. 5. Technology Scouting <ul style="list-style-type: none"> - Evaluate emerging technologies and assess their market potential. - Facilitate partnerships for co-development or commercialization. 6. Strategic Planning and Reporting <ul style="list-style-type: none"> - Align programmes with organizational goals and national innovation strategies. - Provide regular updates on progress, outcomes, and ecosystem trends. 7. Funding and Resource Support <ul style="list-style-type: none"> - Connect startups and TTOs with venture capital, grants, or other funding sources. - Negotiate agreements and ensure access to essential resources. 8. Advocacy and Outreach <ul style="list-style-type: none"> - Advocate for policies that promote deep tech innovation and commercialization. - Raise awareness of programme achievements and ecosystem success stories.
Competency/Skills Required
<p>Core</p> <ol style="list-style-type: none"> 1. Strategic Thinking <ul style="list-style-type: none"> • Ability to align innovation activities with organizational goals and national priorities. • Developing strategies to commercialize technologies and scale startups. 2. Stakeholder Management <ul style="list-style-type: none"> • Building relationships with TTOs, researchers, startups, and industry partners. • Navigating diverse interests to foster effective collaborations. 3. Communication and Influence <ul style="list-style-type: none"> • Clear articulation of complex ideas to technical and non-technical audiences. • Strong negotiation and persuasion skills for securing partnerships and resources.

4. Leadership and Facilitation

- Coordinating cross-functional teams and driving collaboration among stakeholders.
- Promoting a culture of innovation and entrepreneurship.

5. Problem-Solving and Decision-Making

- Resolving conflicts and addressing barriers to commercialization and incubation.
- Making data-driven decisions to prioritize technologies or startups.

6. Adaptability and Resilience

- Thriving in fast-paced, evolving innovation ecosystems.
- Managing multiple priorities and stakeholders under pressure.

Technical

1. Technology Transfer and Commercialization

- Expertise in intellectual property (IP) management, licensing, and patenting processes.
- Knowledge of pathways for transitioning research to market-ready solutions.

2. Incubation and Startup Ecosystems

- Experience in startup mentoring, business model development, and accelerator/incubator programmes.
- Familiarity with deep tech challenges (e.g., funding gaps, long commercialization cycles).

3. Innovation Ecosystem Building

- Understanding of the interplay between academia, government, and industry in driving innovation.
- Skills in fostering partnerships and creating sustainable ecosystems.

4. Technology Evaluation and Scouting

- Ability to assess emerging technologies for market potential and scalability.
- Knowledge of trends in deep tech fields (e.g., AI, biotech, clean energy).

5. Policy and Compliance Knowledge

- Familiarity with innovation policies, government regulations, and funding frameworks.
- Managing compliance requirements for public-private collaborations.

Remarks

With 5–8 years of experience, with the following distribution:

1. Technology